

Content Discovery Platform, Dable

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Connect Users, Media, and Contents

Dable is the world's leading content discovery platform which aims to connect Users, Media, and Contents.

Dable provides personalized content recommendation solutions

to media, apps, blogs based on its world-class big data processing and machine learning technologies.

It is advancing as the world's leading content discovery and native advertising platform servicing

over 3,000 premium media worldwide

including Korea, Japan. Taiwan, Indonesia, Vietnam, Malaysia, Hong Kong, Thailand and China.



<u>Founders</u> <u>Founded</u> <u>Employees</u>	Chaehyun Lee, Seungkook Baek May 6, 2015 156		Services Dable News Dable Native Ad
Locations South Korea (headquarter) Japan Taiwan Indonesia	 Vietnam Malaysia Thailand China 	 Hong Kong Australia New Zealand 	<u>Funding Status</u> Series C USD 12 million

No. of Collective Unique Users per month	540 million
No. of Active Users in the last 4 weeks	50 million
Log Collection and Analysis of Users per month	28 billion

Recommends 12 billion content per month, resulting in over 100 million clicks

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- Establishment of Dable Inc. 2015 Launch of 'Dable News' Seed Round from SK Planet, Kakao Ventures etc. Launch of 'Dable Native Ad' 2016 Series A Round from Kakao Ventures, Stonebridge Capital etc. Solution Launch in Japan, Taiwan, 2017 and Indonesia Series B Round 2018 from NHNPAYCO, Samsung Ventures, DSC investment etc.
- 2019 Solution Launch in Vietnam and Malaysia

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2020 Launch of 'Dable DSP' and 'Dable Native Ad Exchange'

Series C Round from SV Investment, Kakao Ventures, KB Investment, K2 Investment etc.
Solution Launch in Hong Kong, Thailand, Singapore,
Australia and China
Yanolja acquires Dable
No.1 in market share in Korea, Taiwan, Vietnam and Indonesia



* TIPS: Tech Incubator Program for Startup





Chaehyun is the Co-founder and Co-CEO at Dable.

Chaehyun, with 13 years of expertise in the IT industry, has taken the lead in commercializing and globalizing software technology. He began his career in 2007 as a research intern at NASA Ames Research Center Education. He participated in developing the next-generation browser at LG Uplus in 2008, and search engine crawler robots at Naver Corp in 2010. He has developed South Korea's first ever personalized product recommendation platform while working as the head of the RecoPick team at SK Planet in 2011. He established the joint venture Dable in 2015. He completed his master's degree in computer science at Pohang University of Science and Technology. Seungkook is the Co-founder and Co-CEO at Dable.

Over the past 11 years, Seungkook has been in charge of planning business strategies and products in IT/commerce industries such as Samsung SDS, Lotte institute of economy & business strategy, and SK Planet. At Lotte institute of economy & business strategy, as a researcher, he worked on industrial strategy consulting, such as forecasting market prospects for the distribution industry and predicting sales by store. At SK Planet, he participated as a business development manager. It co-founded Dable in 2015. After graduating from Korea University, he completed a master's degree in future strategy at KAIST.

Goonoo is the Co-founder and CPO at Dable.

He is responsible for the entire web platform development, including front-end performance optimization and API server development for advertising. As a web developer for the past 16 years, he has participated in developing various services at NCsoft, Naver, and SK Planet. He has developed web services such as Lemon Pen and social media for gamers at NCsoft (Open Maru Studio). He participated in software development for web developers such as N-WAX and N-MET at Naver (WebStandardsDevelopment). In addition, he developed the RecoPick web platform, a commerce recommendation solution at SK Planet (RecoPick).



Hyoungkeun Park

Hyoungkeun began his career as an accountant at Ernst & Young LLP in 2008, and experienced various financial-related tasks. He conducted consultations at NICE Credit Information Service, Solborn Investment and HANA Accounting Corporation.



Jeongho Jang

Jeongho has more than two decades of experience in designing and developing mass user-based services in top technology companies such as Neowiz, Inoon(acquired by Naver), Naver, and LINE.



Yongho Ha

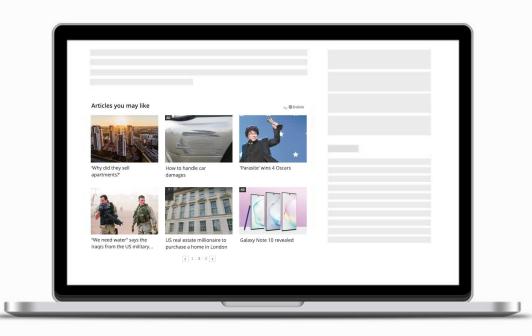
Yongho started his career as a software engineer at Tmax and KTH, and became a data scientist at SK Telecom in 2012. In 2015, he founded the startup Numberworks, and joined Kakao after selling it to them in 2016. In 2019, he established XYZ Venture Partners.



Sewon Yoon

CGO

Sewon has worked in the media partnership team at Google Korea and Google Japan and has participated in various global projects to improve the usability of Google's advertising products. He has also managed business operations at a startup as a founding member.

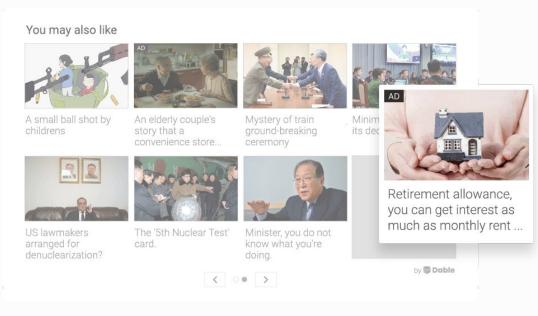


Dable News

A solution that recommends high-quality personalized content to users based on their interests.

It provides contents that users may be interested in through widgets such as 'Content you may like' embedded on the right/bottom of the website.

Competitive
AdvantageIt improves user satisfaction of the website by allowing users to discover content that they would like more easily.AdvantageIt also contributes to the publisher's revenue by making users consume more content and
increase page views and dwell time.



Dable Native Ad

A content marketing platform that displays ads in a similar design as of the website's UI and surrounding contents. It can expose ads on 3,000 premium media including on inventories of Google, MSN and Kakao through Dable Native Ad Exchange based on RTB.

Competitive
AdvantageIt shows high CTR by exposing ads on the recommendation widgets which capture the user's attention.AdvantageIt obtains outstanding performance by displaying ads based on the user's interest,
such as showing airline ticket ads to those who are reading travel articles.

Dable becomes the largest provider of Chinese native ad inventory in Malaysia

Global content discovery and native advertising platform Dable announced...

The Star | 21 Jun 2022

Dable expands into Australia by appointing Country Manager Jaedo Ryu for ANZ

Dable , the global content discovery and native advertising platform has announced...

The Korea Herald | 19 May 2022

YANOLJA CLOUD ACQUIRES DABLE TO BEEF UP AI AND BIG DATA IN HOTEL SOLUTIONS

CONTINUING with its ambition to be "number one travel company in the world" and...

WIT | 16 Dec 2021

Dable Partners with 3,000 Premium Media in Asia, Exceeding 5 Billion Monthly Pageviews

Dable, a leading global content discovery platform , announced that the number of...

Markets Insider | 2 Jun 2021

Dable gets top ranking in media category in 'FT Asia-Pacific High-Growth Companies 2021' list

Korean content startup Dable becomes a top-ranking company in the media ...

KoreaTechDesk | 8 Apr 2021

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